

December 5, 2011

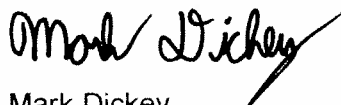
BOCES Purchasing Office
Administration Building
17 Berkley Drive
Rye Brook, NY 10573

Please find enclosed our response for your Bid # 2011-12-26 "Managed Fiber", due December 6, 2011 at 10:30 am.

If you have any questions, please feel free to contact me at 914-271-4500 x201 or mark@bestweb.net

Thank you for considering BestWeb for your business.

Sincerely yours,



Mark Dickey
President

INSTRUCTIONS FOR COMPLETING AND SUBMITTING BID

This page must be completed, signed and returned with the bid form

In the UNIT PRICE column, enter the price for ONE (1) item based on the unit that is listed in the UNIT column, i.e., if the UNIT is lb., enter the price for one pound of the item. If the category asks for an extended price, multiply the rate you entered for the unit price by the number in the ESTIMATED QUANTITY column. The vendor must supply the extended price in the categories that include that column.

Do not use ditto marks or squiggly lines to indicate that the price is the same as above. *Each item you bid on* must have an actual price entered in the appropriate box. Items that do not have a price entered will be considered as **NO BIDS**.

BID FORM MUST BE SUBMITTED IN THE BOCES ENVELOPE SUPPLIED WITH THE BID. BIDS SENT BY COURIER OR BY OVERNIGHT MAIL MUST BE SEALED IN THE BOCES ENVELOPES WITHIN THE COURIER PACKAGING. BIDS SUBMITTED INCORRECTLY ARE SUBJECT TO REJECTION.

The following items must be submitted with your bid:

- This form, completed and signed
- Signed Bid Certification Form
- Certificate of compliance

**Managed Fiber
Bid #2010-1126**

Questions regarding this bid may be directed to Marian McEnerney at 914.937.3820, extension 533.

Please check (X) the following:

 X By executing this bid, I represent that I have authority to bind the Bidder and agree that should the bid be awarded to Bidder, all Bid Documents, including, without limitation, General Conditions, Special Conditions, Special Instructions and Specifications shall constitute the Contract between BOCES and the Bidder. Bidder acknowledges that it may, additionally, be required to execute a formal contract if required by the Bid Documents.

 X I have read the specifications and instructions and am bidding to specification.

 X I have included all necessary forms with the bid.

Mark Dickey 12/5/11
Signature Date

MARK DICKIEY, President
Please print name legibly.

BID PROPOSAL CERTIFICATIONS

Firm Name

BEST WEB CORPORATION

Business Address

25 SOUTH RIVERSIDE AVE, CROTON-ON-HUDSON, NY 10520

Telephone Number

914-271-4500

Date of Bid

12/5/11

I. General Bid Certification

The bidder certifies that he will furnish the prices hereby quoted, the materials, equipment and/or services as proposed on this bid.

II. Non-Collusive Bidding Certification

By submission of this bid proposal, the bidder certifies that he is complying with Section 103-d of the General Municipal Law as follows:

Statement of non-collusion in bids and proposals to political subdivision of the state. Every bid or proposal hereafter made to a political subdivision of the state or any public department, agency or official thereof where competitive bidding is required by statute, rule, regulation, or local law, for work or services performed or to be performed or goods sold or to be sold, shall contain the following statement subscribed by the bidder and affirmed by such bidder as true under the penalties of perjury: Non-collusive bidding certification.

" (a) By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of knowledge and belief:

(1) The prices in this bid have been arrived at independently without collusion, consultation, communication or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;

(2) Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and

(3) No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition."

(b) A bid shall not be considered for award nor shall any award be made where (a) (1) (2) and (3) above have not been complied with; provided, however, that if in any case the bidder cannot make the foregoing certification, the bidder shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons therefor. Where (a) (1) (2) and (3) above have not been complied with, the bid shall not be considered for award nor shall any award be made unless the head of the purchasing department, agency or official thereof to which the bid is made, or his designee, determines that such disclosure was not made for the purpose of restricting competition.

The fact that a bidder (a) has published prices lists, rates, or tariffs covering items being procured, (b) has informed prospective customers of proposed or pending publication of new or revised price lists for such items, or (c) has sold the same items to other customers at the same prices being bid, does not constitute, without more, a disclosure within the meaning subparagraph one (a).

2. Any bid hereafter made to any political subdivision of the state or any public department, agency or official thereof by a corporate bidder for work or services performed or to be performed or goods sold or to be sold, where competitive bidding is required by statute, rule, regulation or local law, and where such bid contains the certification referred to in subdivision one of the section, shall be deemed to have been authorized by the board of directors of the bidder, and such authorization shall be deemed to include the signing and submission of the bid and the inclusion therein of the certificate as to non-collusion as the act and deed of the corporation.

Signature (Authorized)

Mark Stinch

Title

PRESIDENT

**SOUTHERN WESTCHESTER BOARD OF COOPERATIVE
EDUCATIONAL SERVICES**

17 Berkley Dr., Rye Brook, New York 10573

Ph: 914.937.3820 Fax: 914.937.7843

CERTIFICATE OF COMPLIANCE

Managed Fiber. Bid #2011-12-26

LABOR REGULATIONS

The contractor named below certifies compliance with all applicable labor laws and regulations of the State of New York and the United States of America including the following:

1. **Prevailing Wage Rate**

The Contractor agrees to comply with the schedule of wages applicable to the performance of the said contract and the statutory requirements and ruled of the State of New York.

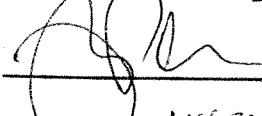
2. **Social Security Taxes**

The contractor promises and agrees to pay the taxes measured by the wages of their employees required by the Federal Social Security Act and all amendments thereto, and to accept the exclusive liability for said taxes.

3. **Labor Laws**


The contractor certifies compliance with all the provisions of laws in the State of New York and the United States of America which affect municipalities and municipal contracts, and more particularly the Labor Law, the Immigration and Naturalization Laws and Regulations, the General Municipal law, the Workers Compensation law, the Lien Law, Personal Property Law, State Unemployment Insurance Law, Federal Social Security Law, State, Local and Municipal Health Laws, and any and all regulations promulgated by the State of New York, insofar as the same shall be applicable to the contract awarded to the contractor.

Sworn to before me this 5th day of DEC 2011



Notary Public, WESTCHESTER County

JOHN A. PERRONE
NOTARY PUBLIC, STATE OF NEW YORK
NO. 01PE6130919
QUALIFIED IN WESTCHESTER COUNTY
MY COMMISSION EXPIRES JULY 25, 2013

 PRESIDENT

Signature & Company Position

MARK DICKSON, PRESIDENT

Print Name and Company Position

BMS WMS Corporation 12/5/11

Company Name Date

BID RETURN SHEET

Eastchester Union Free School District

Firm Name:

BROTHERS COMPANY

Business Name:

25 S RIVERSIDE AVE
CROTON-ON-HUDSON, NY 10520

Telephone:

914-271-4500

E-Rate Spin Number:

143005118

Common Carrier Status:

CLC

Five-year service with 5-year maintenance:

1 Gig Star

1 Gig Ring

Total for 5-year term:

\$187,440.00

NB

Contact for Notice under Paragraphs 21.E and 21.F. of Agreement:

Name of Contractor Contact:

Contractor's Address for Notice:

Tel.:

Fax:

ATTACHED

Additional Notes:

- Please attach Helpdesk procedures for calling in an outage.
- Please attach breakdown of pricing by building on additional page.
- BOCES/School District has the right to negotiate with vendor to pick which School building sites to take service.

BID RETURN SHEET

Eastchester Union Free School District

Firm Name: BEST WORKS CORPORATION

Business Name: 25 S RIVERSIDE AVE

CROTON-ON-HUDSON, NY 10520

Telephone: 914-271-4500

E-Rate Spin Number: 143005118

Common Carrier Status: CLIC

Five-year service with 5-year maintenance:

10 Gig Star

10 Gig Ring

Total for 5-year term:

\$200,640.00

NB

Contact for Notice under Paragraphs 21.E and 21.F. of Agreement:

Name of Contractor Contact:

Contractor's Address for Notice:

Tel.:

Fax:

} ATTACHED

Additional Notes:

- Please attach Helpdesk procedures for calling in an outage.
- Please attach breakdown of pricing by building on additional page.
- BOCES/School District has the right to negotiate with vendor to pick which School building sites to take service.

BestWeb Corporation

Notes to the Bid Return Sheet

Eastchester Union Free School District

Contact for Notice per 21.E. and 21.F.

Mark Dickey
BestWeb Corporation
25 South Riverside Avenue
Croton-on-Hudson, NY 10520
914-271-4500 x201 (telephone)
914-271-4292 (fax)

Help Desk Procedure

To access help or report a problem, the customer would call BestWeb's main number – 914-271-4500 and press the indicated option for technical support.

- During business hours the call will be answered and the caller simply reports the problem. The average response time during business hours is less than one minute.
- Outside of business hours, BestWeb's telephone system will ask if this is an emergency that requires an immediate call back. If so, the caller is asked to leave their name and telephone number. The telephone system will then contact the network support person on call. (Should for any reason that support person not respond, the telephone system will escalate the call to additional support personnel.) The average response time outside of business hours is seven minutes.

Once reported, the BestWeb support person handle's the response as follows: contact systems personnel for switch or system type issues, contact outside plant personnel for fiber optic issues, or contact management if there is any question as to how to proceed.

Price Breakdown by Building

The price breakdown per building per month is the total monthly price divided by the number of buildings:

1 Gig Star	\$781.00
1 Gig Ring	no bid
10 Gig Star	\$836.00
10 Gig Ring	no bid

BID RETURN SHEET

Greenburgh Central School District 7

Firm Name:

Best Ways Corporation

Business Name:

25 S Riverside Ave

CROTON-ON-HUDSON, NY 10520

Telephone:

914 271 4500

E-Rate Spin Number:

143005118

Common Carrier Status:

CLCC

Five-year service with 5-year maintenance:

1 Gig Star

1 Gig Ring

Total for 5-year term:

\$222,240.00

NB

Contact for Notice Under Paragraphs 21.E and 21.F. of Agreement:

Name of Contractor Contact:

Contractor's Address for Notice:

Tel.:

Fax:

} ATTACHED

Additional Notes:

- Please attach Helpdesk procedures for calling in an outage.
- Please attach breakdown of pricing by building on additional page.
- BOCES/School District has the right to negotiate with vendor to pick which School Building sites to take service.

BID RETURN SHEET

Greenburgh Central 7 School District

Firm Name: BEST WIRE CORPORATION
Business Name: 25 S RIVERSIDE AVE
CROTON-ON-HUDSON, NY 10520
Telephone: 914 271 4500
E-Rate Spin Number: 143 005 118
Common Carrier Status: CLZE

Five-year service with 5-year maintenance: 10 Gig Star 10 Gig Ring

Total for 5-year term: \$ 235,440.00 NB

Contact for Notice Under Paragraphs 21.E and 21.F. of Agreement:

Name of Contractor Contact:
Contractor's Address for Notice:

Tel.:
Fax:

} ATTACHED

Additional Notes:

- Please attach Helpdesk procedures for calling in an outage.
- Please attach breakdown of pricing by building on additional page.
- BOCES/School District has the right to negotiate with vendor to pick which School Building sites to take service.

BestWeb Corporation
Notes to the Bid Return Sheet
Greenburgh Central School District 7

Contact for Notice per 21.E. and 21.F.

Mark Dickey
BestWeb Corporation
25 South Riverside Avenue
Croton-on-Hudson, NY 10520
914-271-4500 x201 (telephone)
914-271-4292 (fax)

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Once reported, the BestWeb support person handle's the response as follows: contact systems personnel for switch or system type issues, contact outside plant personnel for fiber optic issues, or contact management if there is any question as to how to proceed.

Price Breakdown by Building

The price breakdown per building per month is the total monthly price divided by the number of buildings:

1 Gig Star	\$926.00
1 Gig Ring	no bid
10 Gig Star	\$981.00
10 Gig Ring	no bid